# Desktop Advanced Support Technician Course





## **Course Overview**

#### Master the skills to deliver quality services in today's complex and evolving support environment

Desktop Advanced Support Technicians are trusted support advisers and advocates that focus on providing efficient and effective resolutions to customers as it relates to service requests, incidents, and problems escalated by the service desk and the business. This training focus on enhancing the image of the support organization by providing excellent customer service as well as increasing the productivity and capabilities of users, customers, and the business.

This certification validates that desktop and advanced technicians possess the required best practice knowledge and skills to provide quality technical support and guidance to stakeholders.

## This Course Focuses On

- The Integral role and value of a desktop advanced support technician throughout all areas of the support organization.
- The Importance of understanding the business supported and how to partner with stakeholders across the organization to drive performance and efficiencies.
- The art of advocacy and how to use effective business relationship management skills to communicate effectively and enhance the customer experience.
- Understand the differences between trouble-shooting and problem solving and acquire tried and true approaches for resolving root problems.
- Valuable active listening skills and effective communication strategies, along with effective strategies for managing challenging behaviours and situations.

## **Course Outline**

#### Unit 1: Role of Desktop Advanced Support Technician

Desktop Support Industry Evolution The Role of the D/AST The Value of the D/AST The Future of Desktop Support

#### **Unit 2: Framework for Effective Service and Support**

Being a Business Liaison Understanding the Business Structural Components of the Business Strategy Services Service Level Management Standard Operating Procedures Business Alignment

#### **Unit 3: Business Relationship Management**

Being an Effective Liaison to the Business Continual Service Improvement

#### **Unit 4: Advisory Skills**

Advisory Skills Being a Technology & Process Advisor

#### Unit 5: Troubleshooting/ Problem Solving Skills

Troubleshooting & Problem Solving Incident Management Incident Swarming Problem Management Root Cause Analysis

#### **Unit 6: Essential Communication Skills**

Being a Customer Advocate Active Listening Voice Components Body Language Effective Word Choices Written Communication

#### **Unit 7: Stakeholder Management Skills**

Stakeholder Management Skills Diplomacy Emotional Intelligence Empathy Negotiation and Conflict Resolution

#### **Conclusion:**

Time Management Project Management Managing Your Career

## **Further Details**

For all other information, such as course price, dates, times, certification, learning methods & how to register contact HDAA on **T**: 1300 130 447 or **W**: www.hdaa.com.au

## About HDAA

Founded in 1999, HDAA is an independent association specialising in the Service and Support Industry.

HDAA has achieved a strong reputation for providing independent, authoritative information and advice within this industry and supports its member organisations and individual professionals with a range of services to meet their ongoing challenges in this everevolving sector.

HDAA is an HDI Gold Partner and also sits on the HDI International Certification Standards Committee (ICSC). We are an Accredited Training Organisation (ATO) for a variety of service and support certifications and PeopleCert accredited for all our IT Service Management (ITSM) programs.

Our membership covers 100's of organisations in Australia and New Zealand and we've had the pleasure of training 1000's of service and support professionals.

## **Consulting Services**

Based on extensive experience and a detailed knowledge of the service and support industry, HDAA provides a variety of consulting services enabling high quality decision making and bottom line results.

Such services are based on internationally recognised frameworks, best practices and methodologies and include Service Desk Reviews, Knowledge Management Integration - using the Knowledge Centred Service (KCS) methodology, workflow mapping for policy, process and procedure documentation and generalist HR (eg. recruitment and training assistance).

## Industry Intelligence

HDAA provides and publishes a range of reports on the service and support industry, including an annual Practices & Salary Report providing an overview of the industry, as well as data and analysis of the market by demographics, incident management, technology, processes, procedures and strategies, performance metrics and more.

HDAA publishes a number of 'on demand' reports, such as Member Requests and one-time Surveys. This includes research, webinars and other such items highlighted in our monthly 'Inside Support' eNews that are pertinent to the Service and Support Industry.

### Membership Services

HDAA provides a range of services for its members which can be accessed via our website www.hdaa.com.au.

This online content enables our members to respond swiftly and effectively to new developments in the industry by minimising the time they spend researching and collating the information they need.

Available services and tools such as Workforce Planning (WFP), Service Desk Calculators, Tool Evaluation spreadsheet, Podcasts, 'inside support' monthly eNewsletter, HDI Resources, HDI & HDAA Webinars, SupportWorld Articles and more. N.B. Members must be logged in to access the Knowledge Base content.

HDAA also conducts bespoke research, including areas of the industry where reliable published information is unavailable.

## Training, Workshops, Coaching & Mentoring Services

HDAA provides a range of training courses, workshops and events, including tailored, in-house training and workshops. Our courses are internationally recognised qualifications aimed at professionals who wish to progress in the service and support industry; and specifically to help companies maximise the capability and effectiveness of their response in the service and support industry.

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